



Media Factsheet 2023

We stand together to reinvent the way our world is built

CRH is the leading provider of building materials solutions that build, connect and improve our world. Employing c.75,800 people at c.3,160 operating locations in 29 countries, CRH has market leadership positions in both North America and Europe. Ranked among sector leaders by Environmental, Social and Governance (ESG) rating agencies, CRH's building materials solutions play an important role in shaping a more sustainable built environment.

Our Divisions

CRH Americas	CRH Europe
~\$20.5 bn Sales in 2022	~\$12.2 bn Sales in 2022
1,925 Operating Locations	1,235 Operating Locations
48 US States 7 Canadian Provinces	28 Countries
43,500 People	32,300 People
Aggregates • Cement • Lime • Readymixed Concrete • Asphalt • Paving & Construction • Architectural Products • Infrastructure Products • Construction Accessories • Network Access Products	

Our Solutions

	Essential Materials The foundation of our solutions strategy.
	Road Solutions We are the leader in solutions for sustainable road construction.
	Building & Infrastructure Solutions We are the essential partner for connecting, protecting and transporting critical infrastructure and delivering complex commercial building projects.
	Outdoor Living Solutions We are the leading provider of innovative and sustainable outdoor living solutions.

As the essential partner for road and critical utility infrastructure, commercial building projects and outdoor living solutions, CRH's unique offering of building materials, products and value-added services helps to deliver a more resilient and sustainable built environment.

By offering our customers complete solutions, we help them to build safer, quicker and cleaner, meeting their changing needs while addressing the evolving trends in global construction markets.

How we performed in 2022

A strong performance supported by our integrated solutions strategy			
Sales*	⬆	EBITDA*	⬆
\$32.7 bn	+12%	\$5.6bn	+13%
Margin*	⬆	Earnings per Share*	⬆
17.2%	+10bps	\$3.50	+14%
Cash Flow**	⬆	Returns*	⬆
\$4.4bn	+4%	13.3%	+100bps

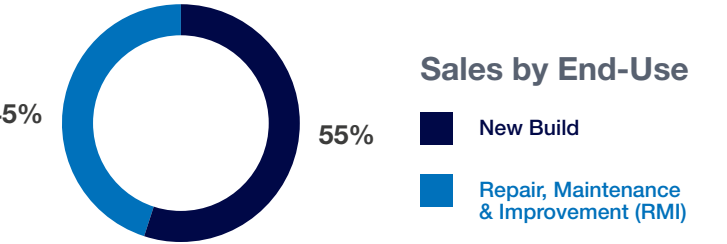
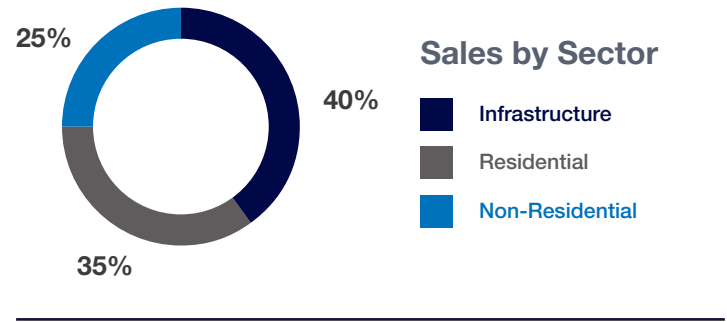
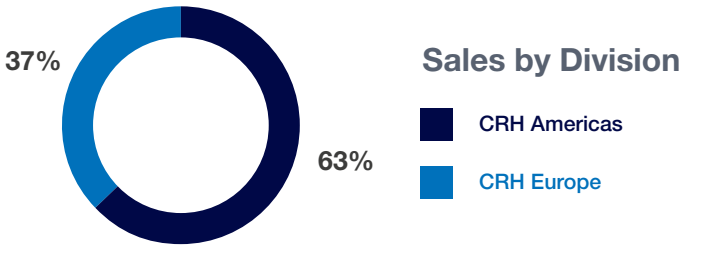
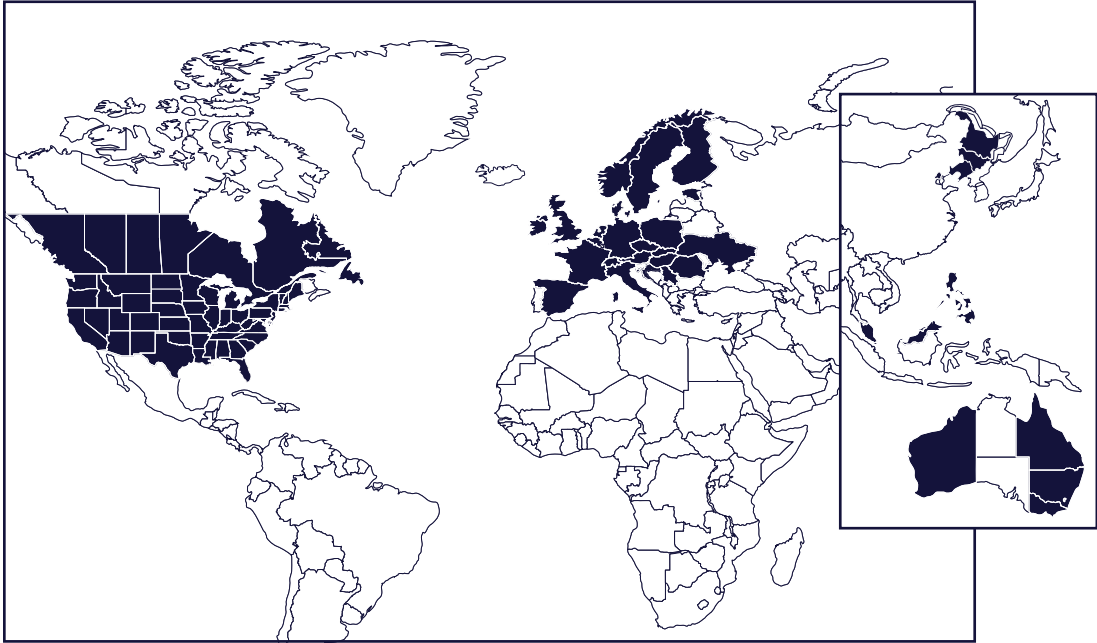
*Current and prior year trading information is presented on a continuing operations basis, excluding the results of the Building Envelope business which was divested in April 2022 and has been classified within discontinued operations. | **Adjusted for \$0.4bn one-off tax charge on the profit on divestment of the Building Envelope business.

Key Characteristics

	Proven strategy Our integrated solutions strategy enables us to provide value-added materials, products and services across the construction project lifecycle, better serving our customers' needs and delivering superior value for our shareholders.
	Long-term growth opportunity We have developed leading positions in the attractive markets of North America and Europe, focusing on resilient sectors of the construction market. We have reduced the cyclicity of our business by increasing our exposure to publicly funded construction and repair, maintenance and improvement activity.
	Sustainable business model Sustainability is deeply embedded in all aspects of our business. We continue to enhance our offering of integrated sustainable solutions to address the changing needs of our customers while innovating to create a higher-performing and more sustainable built environment.
	Contributing to a lower carbon world CRH has an industry-leading target to deliver a 30% reduction in absolute carbon emissions by 2030 (from a 2021 base year) which is aligned with our ambition to be a net-zero business by 2050. The Science Based Targets initiative (SBTi) has validated our near-term science-based carbon emissions reduction targets in line with a 1.5°C pathway.
	Efficient capital management Whether a capital expenditure project, an acquisition or divestment, or the return of cash to shareholders through dividends or share buybacks, every capital allocation decision at CRH is assessed on its ability to deliver maximum value for shareholders.
	Unique acquisition model CRH builds and grows successful businesses by regularly acquiring small to mid-sized companies that complement our existing portfolio and adding larger strategic deals to create further platforms for growth.
	Investing in innovation We are accelerating investment in innovation to develop a higher-performing and more sustainable built environment. Through our \$250 million venturing and innovation fund we are supporting the development of new technologies and innovative solutions to meet the increasingly complex needs of customers and evolving trends in construction.
	Proven track record Strong financial discipline is a hallmark of CRH. Since 1970, CRH has delivered an industry leading compound annual Total Shareholder Return (TSR) of 14.8% and has a consistent record of dividend delivery.
	Experienced leadership Our world class leadership team has a proven track record of performance through multiple economic cycles. We also have a strong pipeline of talent in place to develop the next generation of CRH leaders and a clear commitment to Inclusion and Diversity with specific targets in place to 2030.



Our Global Footprint



Leadership Positions

#1 Building Materials in North America	#1 Building Materials in Europe
#1 Concrete Products in North America	#1 Concrete Products in Europe
#1 Asphalt in North America	Top 3 Cement in Europe and North America

Strong Track Record of Delivering Value for Shareholders (2018-2022)*

Revenue +28%	EBITDA +61%	EBITDA Margin +360bps
Operating Cash Flow \$18bn	RONA +340bps	Compound Annual Total Shareholder Return of 14.8% since 1970 In the last decade CRH's total shareholder return has outperformed the primary equity indices in which the company is included.

Primary Listing	Secondary Listing
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Our Leadership

Albert Manifold Chief Executive	Jim Mintern Chief Financial Officer
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